

DEAR SIR SERVICES

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### Career Summery

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Dear Job seeker, please **do not** mention your Name or contact details in this summery.

I am a Post Graduate Diploma Holder in Sales & Marketing. I am possessing 24 years hardcore experience in sales & marketing , operations & network development along with team management , territory handling. I claim my expertise in preparing business plan, understanding of framework of Media, sales operation. Repeatedly , year after year produced sustained business growth in Revenue generation and 100% debtors collection. **Core competencies** -Formulation of long term and short term , strategic plans, negotiations, and marketing operations, thereby achieving constant growth in business and Relationships development. I am known a good team leader and believes in continuous Training and motivating I have performed as a team leader for a state.

In 24 years professional sales and marketing career, I have worked with **Print Media** namely : Nava bharat, Ad space Mart , Central chronicle and till last year Jan.18, I was working with Kasturi & Sons Ltd., ( The Hindu) at Mumbai as Regional Sales Manager. **Concept Marketing** : Sterling Resorts, , ESMS E-source **Product Sales** : Space Wood Furnishers ( Home Furniture) , Integrated Marketing ( Electrical Cable & Accessories) . I have good exposure of Direct Marketing, Retail Marketing, Government Sales, PR Development and Corporate Sales. Handled clients like SEBI, RBI, FCI, Indian Navy, OF, JNPT, Mumbai Port Trust, Maharashtra State Khadi and Village Industries Board, Travelled across length & breadth of India.

At present am in Nagpur (Maharashtra) . I ready to work in India as well abroad also. I am open to relocate depending on the company's requirement. I am 50 years and possessing sound health , blessed with 2 sons . Wife is engaged in small supply of eatables and catering business.

Candidate Code: XXXXXXXXX

Gender : Male/ Female

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